

TOTAL-LANDLORD

PROJECT CODE 682

USDA-NASS

SOUTHERN PLAINS REGION

MARCH 18, 2025

TOTAL? AGAIN?

- TOTAL (Tenure, Ownership, and Transition of Agricultural Land) has two portions, TOTAL-ARMS3 (operators) and TOTAL-Landlord (landlords).
- The title at the top of the TOTAL-Landlord survey is functionally the same, but the questions asked in the survey are different from ARMS 3.



TOTAL-LANDLORD

- TOTAL-Landlord is carried out every 10 years and is required by law as part of our census programs. Here, we are asking for data as pertaining to year 2024.
- TOTAL-Landlord is also unlike most of the surveys we do at NASS in that the people we are contacting are often NOT farmers. This could potentially be just about any entity, including but not limited to:
 - Farmers that have retired and leased out their land
 - Families that may have farmed ancestrally but now only own and lease out their land
 - Trusts
 - Financial institutions that have real estate as part of their portfolio



MISC INFO

- Project Code: 682
- As these respondents should be landlords only, there should be no survey matches for TOTAL-Landlord.



LOGISTICS

- Some of the records you will be assigned will not have phone numbers.
- Field visits will be authorized only for records that do not have a phone number either in contact information or in the comments.



TIMELINES

- Initial Mail date: January 3, 2025
- Field Enumeration Begins: March 20, 2025
- CAPI Closes: April 24, 2025



SECTION I: LAND OWNERSHIP

PAGE 2

SECTION 1 LAND OWNERSHIP

1. Does the mailing label have the name of a farm, ranch, company, corporation, trust, LLC, LLP, or any other "legal entity" that is not a person or people? See example to the right.

3643 1 ☐ Yes - Complete this form for the legal entity listed on the mailing label.

3 ☐ No - Complete this form for the person or people listed on the mailing label.

2. Did the person or legal entity named on the mailing label have an ownership interest in agricultural land located in **THIS STATE** in 2024?

Note: Answer "yes" if you have power of attorney, are a trustee, or otherwise are a proxy for the landowner.

7000 1 ☐ Yes - Continue 3 ☐ No - Go to Section 11

3. Was any of this land in **THIS STATE** rented to others as part of a farm or ranch operation? INCLUDE cash rent, crop share, hybrid, rent free, or lease agreements.

0143 1 ☐ Yes - Continue 3 ☐ No - Go to Section 11

4. In 2024, did the person or legal entity named on the mailing label make **day to day** decisions for a farm or ranch operation? INCLUDE operations with crops, livestock, cropland in government programs, etc.

7002 1 ☐ Yes - Go to Section 11 3 ☐ No - Continue

MAILING LABEL EXAMPLE:

SURVEY CODE - D3KDFTRI24394
GENERIC FARMS LLP
KENDALL GILL
12300 MAIN ST
SPRINGFIELD ST 12345-6789

- The first four questions are screening questions.
- Question 4 refers to whether the respondent operated any farm or ranch in ANY state.

In general, those we are contacting in this survey are landlords, not respondents. They are to respond to the survey if the following apply:

- They do NOT operate a farm
- They lease land **in the state on the questionnaire** (the state mentioned in CAPI) to an entity and that land is subsequently farmed, even if not farmed by the specific entity they are leasing to.



United States Department of Agriculture
National Agricultural Statistics Service



SECTION I: LAND OWNERSHIP

PAGE 2

- The remainder of the questions in Section I refer to acres owned within the state listed.
- For Question 7, if the landlord falls under multiple of these categories, appropriately allocate the acreage according to the composition of the ownership.
 - Ex: A joint venture composed of 50% family LLC and a 50% non-family LLC should have acres allocated to both C and D.

		IMPORTANT	
		<i>The remainder of this form is about the acreage reported in Question 6: the agricultural land that you own and rent out.</i>	
7. Of the acres reported in Question 6, how many of the acres were owned in each of the following categories? The sum of 7a through 7e should equal what was reported in Question 6.		None	Acres
a. Privately owned by a person or people.	3645	<input type="checkbox"/>	
b. A trust (family or non-family)	7176	<input type="checkbox"/>	
c. A family-owned legal entity other than a trust, such as a Corporation, Estate, LLC, LLP, LP, Legal Partnership, etc.	3739	<input type="checkbox"/>	
d. A non-family legal entity other than a trust, such as a Corporation, Estate, LLC, LLP, LP, Legal Partnership, etc.	3740	<input type="checkbox"/>	
e. Any other type of ownership, specify	7174	<input type="checkbox"/>	
7175			



SECTION 2: ACRES AND USE

PAGE 3

SECTION 2		ACRES AND USE	
1. Of the total owned acres rented out in THIS STATE in 2024 (Section 1, Question 6), how many acres were in each of the following land uses? (Report acres in Conservation Reserve Program (CRP), Conservation Reserve Enhancement Program (CREP), Farmable Wetlands Program (FWP), or Wetlands Reserve Program (WRP) in the most appropriate item below.)			
		None	Acres
a. Orchards/vineyards	7964	<input type="checkbox"/>	
b. Cropland (INCLUDE hay acres and cropland in government programs.)	7802	<input type="checkbox"/>	
c. Pastureland (INCLUDE cropland pasture, woodland pasture, other pasture and rangeland, and pastureland in government programs.)	7003	<input type="checkbox"/>	
d. Forest/woodland not pastured (INCLUDE woodland in government programs.)	7831	<input type="checkbox"/>	
e. Other (INCLUDE farmsteads, buildings, livestock facilities, ponds, roads, ditches, wasteland, etc.)	7009	<input type="checkbox"/>	
f. Total owned acres rented out in THIS STATE (Sum of items 1a + 1b + 1c + 1d + 1e)	7007		

- Question 1: Please categorize open cropland used as pasture as “Pastureland.”
- The respondent may not know the answers to these questions. That is OK.



United States Department of Agriculture
National Agricultural Statistics Service



PAGE 4-5

- | SECTION 3 RENTAL AGREEMENTS | | Number |
|--|--|--|
| 1. How many total tenants did you have on the total owned acres rented out in THIS STATE in 2024? | 7030 | |
| 2. Report the following information for up to three tenants you had on the total owned acres rented out in THIS STATE in 2024. If you had more than three tenants, report for the three that rented the most acres from you in 2024. | | |
| | Tenant 1 | Tenant 2 |
| a. How many total ACRES did you rent to this tenant in 2024? | 7031 | 7032 |
| | | |
| b. How many YEARS have you rented land to this tenant? | 7034 | 7035 |
| | <div style="border: 1px solid black; width: 60px; height: 25px; display: inline-block;"></div> Years | <div style="border: 1px solid black; width: 60px; height: 25px; display: inline-block;"></div> Years |
| | 7037 | 7038 |
| | Check one | Check one |
| | 1 <input type="checkbox"/> Fixed cash | 1 <input type="checkbox"/> Fixed cash |
| | 2 <input type="checkbox"/> Flexible cash (INCLUDE hybrid) | 2 <input type="checkbox"/> Flexible cash (INCLUDE hybrid) |
| c. What type of rental agreement is used? | 3 <input type="checkbox"/> Share | 3 <input type="checkbox"/> Share |
| | 4 <input type="checkbox"/> Free | 4 <input type="checkbox"/> Free |
| | 7040 | 7041 |
| | 1 <input type="checkbox"/> Yes 3 <input type="checkbox"/> No | 1 <input type="checkbox"/> Yes 3 <input type="checkbox"/> No |
| d. Is the tenant related to you or another owner of this land? | | |
| | 7043 | 7044 |
| | 1 <input type="checkbox"/> Yes 3 <input type="checkbox"/> No | 1 <input type="checkbox"/> Yes 3 <input type="checkbox"/> No |
| e. Is the rental agreement written? | | |
| | 7046 | 7047 |
| | 1 <input type="checkbox"/> Yes 3 <input type="checkbox"/> No | 1 <input type="checkbox"/> Yes 3 <input type="checkbox"/> No |
| f. Did the rental agreement allow payments to be adjusted due to exceptional or unusual conditions? | | |
| | 7049 | 7050 |
| | Check one | Check one |
| | 1 <input type="checkbox"/> Annually | 1 <input type="checkbox"/> Annually |
| | 2 <input type="checkbox"/> Every two years | 2 <input type="checkbox"/> Every two years |
| g. How often is the rental agreement renewed? | 3 <input type="checkbox"/> Every three years | 3 <input type="checkbox"/> Every three years |
| | 4 <input type="checkbox"/> Every four or more years | 4 <input type="checkbox"/> Every four or more years |
| | 7052 | 7053 |
| | 1 <input type="checkbox"/> Yes 3 <input type="checkbox"/> No | 1 <input type="checkbox"/> Yes 3 <input type="checkbox"/> No |
| h. Do you live in the same county as the majority of the land you rented to this tenant? | | |
| | 7054 | 7054 |
| | 1 <input type="checkbox"/> Yes 3 <input type="checkbox"/> No | 1 <input type="checkbox"/> Yes 3 <input type="checkbox"/> No |

SECTION 4: LAND ACQUISITION

PAGE 5-6

SECTION 4		LAND ACQUISITION HISTORY	
1. Of the total owned acres rented out in THIS STATE in 2024, how many acres were acquired under each method below, and when were they acquired?			
If land in a certain category was acquired over multiple years, report the most recent year it was acquired.			
	None	Acres	Year Acquired (YYYY)
a. Purchased from a relative 7076	<input type="checkbox"/>		3654
b. Purchased from a non-relative. 7077	<input type="checkbox"/>		3655
c. Purchased in an auction 7070	<input type="checkbox"/>		3656
d. Inherited as the beneficiary of a will 3657	<input type="checkbox"/>		3658
e. Acquired through a trust 3659	<input type="checkbox"/>		3660
f. Received as a gift or donation 3661	<input type="checkbox"/>		3662
g. Obtained in some other way 7072	<input type="checkbox"/>		3663
Specify:			
7073	<input type="text"/>		

- Question 1: If acreage in the same category was acquired over multiple transactions, list the most recent date that land in that category was acquired.
- Question 2: 1031 exchanges can be cross-state. The acreage listed here must have been acquired within the listed state, but the corresponding sale could have been from any state.



SECTION 4: LAND ACQUISITION

PAGE 5-6

SECTION 4 **LAND ACQUISITION HISTORY - Continued**

2. Were any of the acres reported in item 1 purchased as a like-kind exchange?
A like-kind exchange (also known as a 1031) allows capital gains taxes to be deferred on investment property that is sold so long as another "like-kind" purchase is made.

3664 1 ☐ Yes - Continue 3 ☐ No - Go to Section 5

a. Of the acres purchased as a like-kind exchange, how many acres were acquired in each of the following periods?

	None	Acres
i. In 2024	3665 <input type="checkbox"/>	
ii. From 2019 to 2023.	3666 <input type="checkbox"/>	
iii. From 2014 to 2018.	3667 <input type="checkbox"/>	
iv. Before 2014.	3668 <input type="checkbox"/>	

- Question 1: If acreage in the same category was acquired over multiple transactions, list the most recent date that land in that category was acquired.
- Question 2: 1031 exchanges can be cross-state. The acreage listed here must have been acquired within the listed state, but the corresponding sale could have been from any state.



SECTION 5: FUTURE PLANS FOR AG LAND

PAGE 6-7

- This section deals with how land is to be dealt with in the future, whether through sale or inheritance.
- The respondent can respond yes to more than one of the options.
- Please note that there is a distinction in this section between a trust and a will.

SECTION 5		FUTURE PLANS FOR AGRICULTURAL LAND	
Report future plans for the total owned acres rented out in THIS STATE during 2024 only.			
1. Do you intend to leave any of this land to beneficiaries THROUGH A WILL ?			
3669	1 <input type="checkbox"/> Yes - Continue	3 <input type="checkbox"/> No - Go to Question 2	<div>Acres</div>
a. How many acres do you plan to leave to beneficiaries through a will?			3670
b. When do you plan to write these acres into a will? (Check all that apply)			
3671	<input type="checkbox"/> They are already written in a will	3673	<input type="checkbox"/> In the next 6-10 years
3672	<input type="checkbox"/> Within the next 5 years	3674	<input type="checkbox"/> Beyond 10 years
2. Do you intend to SELL any of this land at any point in the future?			
3675	1 <input type="checkbox"/> Yes - Continue	3 <input type="checkbox"/> No - Go to Question 3	<div>Acres</div>
a. How many acres do you plan to sell to a relative?			3676
i. When do you plan to sell these acres? (Check all that apply)			
3677	<input type="checkbox"/> Within the next 5 years	3678	<input type="checkbox"/> In the next 6-10 years
3679	<input type="checkbox"/> Beyond 10 years		<div>Acres</div>
b. How many acres do you plan to sell to a non-relative?			3680
i. When do you plan to sell these acres? (Check all that apply)			
3681	<input type="checkbox"/> Within the next 5 years	3682	<input type="checkbox"/> In the next 6-10 years
3683	<input type="checkbox"/> Beyond 10 years		<div>Acres</div>
3. Do you intend to transfer this land to another party THROUGH A TRUST ?			
3684	1 <input type="checkbox"/> Yes - Continue	3 <input type="checkbox"/> No - Go to Question 4	<div>Acres</div>
a. How many acres do you plan to transfer through a trust?			3685
b. When do you plan to place these acres in a trust? (Check all that apply)			
3686	<input type="checkbox"/> They are already in a trust	3687	<input type="checkbox"/> Within the next 5 years
3688	<input type="checkbox"/> In the next 6-10 years		<div>Acres</div>
3689	<input type="checkbox"/> Beyond 10 years		3690 <input type="checkbox"/> They will be placed in a trust upon death



SECTION 5: FUTURE PLANS FOR AG LAND

PAGE 6-7

- This section deals with how land is to be dealt with in the future, whether through sale or inheritance.
- The respondent can respond yes to more than one of the options.
- Please note that there is a distinction in this section between a trust and a will.
- Don't forget the second page.

SECTION 5		FUTURE PLANS FOR AGRICULTURAL LAND - Continued	
4. Do you intend to GIFT OR DONATE any of this land, excluding land that will be left in a will?			
3691	1 <input type="checkbox"/> Yes - Continue	3 <input type="checkbox"/> No - Go to Question 5	
			Acres
a. How many acres do you plan to gift or donate?			3692
b. When do you plan to gift or donate these acres? (Check all that apply)			
3693	<input type="checkbox"/> Within the next 5 years	3694 <input type="checkbox"/> In the next 6-10 years	3695 <input type="checkbox"/> Beyond 10 years
5. Do you intend to transfer land to another person or legal entity in ANY OTHER WAY ?			
3696	1 <input type="checkbox"/> Yes - Specify, then Complete Question 5a ✓		
3697	<input type="text"/>		
3	<input type="checkbox"/> No - Go to Section 6		
			Acres
a. How many acres do you plan to transfer in another way?			3698



SECTION 6: LANDLORD FARM INCOME

PAGE 7

SECTION 6 LANDLORD FARM INCOME	
1. Including rent for land and/or buildings, what was the total CASH RENT RECEIVED in 2024 for the total owned acres rented out in THIS STATE ? INCLUDE rent received in 2024 for previous years and rent received in advance . . . 0042	<div>None <input type="checkbox"/></div> <div>Dollars \$ <input type="text"/> .00</div>
2. For the total owned acres rented out in THIS STATE in 2024 that were SHARE RENTED to others, what was the total value:	
a. Of crop or livestock shares <u>received</u> in 2024? (INCLUDE rent received in 2024 from previous years and government commodity payments received from those acres.) 0043	<div><input type="checkbox"/></div> <div>Dollars \$ <input type="text"/> .00</div>
b. <u>Owed</u> to you on December 31, 2024 for all commodities produced, sold, delivered, or removed in 2024 and previous years? 7095	<div><input type="checkbox"/></div> <div>Dollars \$ <input type="text"/> .00</div>
3. For the total owned acres rented out in THIS STATE in 2024, how much income was received from the following sources in 2024?	
a. Government payments other than insurance indemnities 0543	<div><input type="checkbox"/></div> <div>Dollars \$ <input type="text"/> .00</div>
b. Federal crop and livestock insurance indemnities 0552	<div><input type="checkbox"/></div> <div>Dollars \$ <input type="text"/> .00</div>
c. Royalty or lease payments associated with energy production (natural gas, oil, solar, wind turbines, etc.) or mineral production 3699	<div><input type="checkbox"/></div> <div>Dollars \$ <input type="text"/> .00</div>
d. Other income related to the land (INCLUDE sales of forest products, income from recreational activities such as hunting and fishing, tax rebates for land preservation, enrollment in private conservation programs, etc.) 0556	<div><input type="checkbox"/></div> <div>Dollars \$ <input type="text"/> .00</div>
4. For the total owned acres rented out in THIS STATE in 2024, what was the total income received in 2024 for proceeds from sales of farmland and other farm real estate such as land and buildings? 0558	
a. What was the recognized gain/loss on the (Item 4) sales of farmland and other farm real estate? (If a loss was incurred, please indicate with a negative sign .) 0559	<div><input type="checkbox"/></div> <div>Dollars \$ <input type="text"/> .00</div>
b. How many acres were sold in 2024? 0561	
	<div><input type="checkbox"/></div> <div>Acres <input type="text"/></div>

- For Questions 1 and 2A, we're looking for **cash received** in 2024, so this includes cash received for rent from previous years and rent in advance.
- For Question 4A: Note that this number can be negative if there was a realized loss.



United States Department of Agriculture
National Agricultural Statistics Service



SECTION 7: LANDLORD FARM ASSETS

PAGE 8

- Question 1: No portion of the assets should go into more than one item.
 - EX: If the tenant lives in the barn, it's a barn and not a tenant dwelling.
- Question 2F: This is any accounts receivable not already reported in Section 6, item 2B. **Do not double-count here.**

SECTION 7		LANDLORD FARM ASSETS	
Report all assets related to the total owned acres rented out in THIS STATE during 2024. EXCLUDE your tenant's share of any assets.			
1. What was the market value of the following real estate-related assets of the total owned acres rented out in THIS STATE on December 31, 2024?		None	Dollars
a. Tenant dwelling	7100	<input type="checkbox"/>	\$.00
b. All other dwellings	0851	<input type="checkbox"/>	\$.00
c. All other farm buildings and structures (INCLUDE barns, cribs, grain bins, greenhouses, silos, storage sheds, fences, corrals, etc.)	0852	<input type="checkbox"/>	\$.00
d. Orchard trees and vines, nursery trees, and trees grown for woody crops	0853	<input type="checkbox"/>	\$.00
e. Oil, gas, and mineral rights	7101	<input type="checkbox"/>	\$.00
f. Land (EXCLUDE houses, buildings, orchard trees and vines, and trees grown for woody crops)	0854	<input type="checkbox"/>	\$.00
2. What was the market value of the following agricultural and/or operational assets on the total owned acres rented out in THIS STATE on December 31, 2024?			Dollars
a. Crops owned and stored on or off farm (INCLUDE all grains, oilseeds, specialty crops, hay, silage, and nursery/greenhouse products not in the ground. EXCLUDE trees, vines, and crops under CCC loans.)	0889	<input type="checkbox"/>	\$.00
b. Livestock and poultry owned (Consider number of head, weight, and market price. EXCLUDE livestock owned by someone else.)	7102	<input type="checkbox"/>	\$.00
c. Production inputs purchased and on hand such as feed, seed, fertilizers, chemicals, fuels, parts, and other supplies	0879	<input type="checkbox"/>	\$.00
d. Landlord's share of autos and trucks owned by the landlord and used by the tenant	7103	<input type="checkbox"/>	\$.00
e. Tractors, machinery, equipment, and tools owned by the landlord and used by the tenant	7104	<input type="checkbox"/>	\$.00
f. All other landlord assets associated with the total owned acres rented out in THIS STATE (INCLUDE cash rental payments owed and money in checking accounts dedicated to financial transactions associated with renting land. EXCLUDE the value of share rent owed to you, which is reported in Section 6, Item 2b.)	7105	<input type="checkbox"/>	\$.00



SECTION 8: LANDLORD EXPENSES

PAGE 9

SECTION 8 LANDLORD EXPENSES

1. Did you have any expenses for the **total owned acres rented out** in **THIS STATE** in 2024?

3700 1 ☐ **Yes - Continue** 3 ☐ **No - Go to Section 9**

2. In 2024, how much did you spend on the following expenses for the **total owned acres rented out** in **THIS STATE**?

EXCLUDE

- Your tenant's share of any expenses
- Any expenses repaid by the tenant as a part of their lease agreement.

	None	Dollars
a. Land purchased in 2024 7107	<input type="checkbox"/>	\$.00
b. Land improvements, building additions, and new construction including drainage tile, irrigation systems, fencing, and any others 3701	<input type="checkbox"/>	\$.00
c. Repairs and maintenance on land or equipment owned by you or your tenants. 3702	<input type="checkbox"/>	\$.00
d. Machinery or equipment 3703	<input type="checkbox"/>	\$.00
e. Cost of rights to use energy, minerals, water, or other resources 3704	<input type="checkbox"/>	\$.00
f. Wages. 3705	<input type="checkbox"/>	\$.00
g. Taxes on wages. 3707	<input type="checkbox"/>	\$.00
h. Property tax. 0745	<input type="checkbox"/>	\$.00
i. Other taxes 3708	<input type="checkbox"/>	\$.00
j. Interest and other fees for debts 3709	<input type="checkbox"/>	\$.00
k. Agricultural expenses such as inputs, fertilizers, chemicals, fuels, livestock, etc. 3710	<input type="checkbox"/>	\$.00
l. Insurance. 0730	<input type="checkbox"/>	\$.00
m. Any other expenses, specify 3711	<input type="checkbox"/>	\$.00

3712

- Section 8 **must be completed** if the respondent had any expenses for their acres rented out. If we could only get one section worth of data after the respondent screens in, it would be this one.
- These are the expenses incurred by the LANDLORD on the relevant farmland, not the operator. Clarify that the landlord isn't to report expenses incurred by the operator.



United States Department of Agriculture
National Agricultural Statistics Service



SECTION 9: LANDLORD FARM DEBT

PAGE 10

- Question 2: This should cover any debt that is related to assets mentioned in section 7.
- If the debt was paid off before the end of 2024, do not include it.

SECTION 9 LANDLORD FARM DEBT											
1. Of the total owned acres rented out in THIS STATE in 2024, how many acres were:											
								None	Acres		
a. Fully paid for? 7120								<input type="checkbox"/>			
b. Not fully paid for (purchased under mortgage or acquired under other financial arrangements)? 7121								<input type="checkbox"/>			
2. On December 31, 2024, how much money did you owe to the following sources for the total owned acres rented out in THIS STATE ?											
						How was the debt secured?					
						None	Dollars	Real estate	Non-real estate	Both	Not secured
a. Commercial banks (INCLUDE savings and loan associations.) 3713						<input type="checkbox"/>	\$.00	3714 1 <input type="checkbox"/>	2 <input type="checkbox"/>	3 <input type="checkbox"/>	4 <input type="checkbox"/>
b. USDA Farm Service Agency (FSA) 3715						<input type="checkbox"/>	\$.00	3716 1 <input type="checkbox"/>	2 <input type="checkbox"/>	3 <input type="checkbox"/>	4 <input type="checkbox"/>
c. Farm Credit System 3717						<input type="checkbox"/>	\$.00	3718 1 <input type="checkbox"/>	2 <input type="checkbox"/>	3 <input type="checkbox"/>	4 <input type="checkbox"/>
d. Individuals 3719						<input type="checkbox"/>	\$.00	3720 1 <input type="checkbox"/>	2 <input type="checkbox"/>	3 <input type="checkbox"/>	4 <input type="checkbox"/>
e. Life insurance companies 3721						<input type="checkbox"/>	\$.00	3722 1 <input type="checkbox"/>	2 <input type="checkbox"/>	3 <input type="checkbox"/>	4 <input type="checkbox"/>
f. Other lenders (SBA, government, credit unions, credit cards, input suppliers, dealers, other merchants, etc.) 3723						<input type="checkbox"/>	\$.00	3724 1 <input type="checkbox"/>	2 <input type="checkbox"/>	3 <input type="checkbox"/>	4 <input type="checkbox"/>
g. Other debt not included above, such as unpaid bills. Specify: 3725						<input type="checkbox"/>	\$.00	3726 1 <input type="checkbox"/>	2 <input type="checkbox"/>	3 <input type="checkbox"/>	4 <input type="checkbox"/>
3727											



SECTION 10: LANDOWNER INFORMATION

PAGE 11-12

SECTION 10 LANDOWNER INFORMATION

This section refers to the **principal landlord** and their household. If the majority of the **total owned acres rented out in THIS STATE** in 2024 were owned as a partnership or legal entity, report for the **senior partner**.

		Age				
1.	What was the principal landlord's age on December 31, 2024?	1242				
2.	What is the principal landlord's sex?	1243				
1	<input type="checkbox"/> Male	2	<input type="checkbox"/> Female			
3.	Did the principal landlord have a spouse on December 31, 2024?	1205				
1	<input type="checkbox"/> Yes	3	<input type="checkbox"/> No			
4.	What is the principal landlord's race and/or ethnicity? <u>Select all that apply.</u>					
1223	<input type="checkbox"/> White	3728	<input type="checkbox"/> Hispanic or Latino	1217	<input type="checkbox"/> Black or African American	
1215	<input type="checkbox"/> Asian	1213	<input type="checkbox"/> American Indian or Alaska Native	3729	<input type="checkbox"/> Middle Eastern or North African	
1221	<input type="checkbox"/> Native Hawaiian or Pacific Islander					
5.	What is the highest level of formal education the principal landlord has achieved? (Check one only)					
1257	1	<input type="checkbox"/> Less than high school	3	<input type="checkbox"/> Some college (INCLUDE associates degree)		
	2	<input type="checkbox"/> High school	4	<input type="checkbox"/> 4-year college graduate and beyond		
6.	At which occupation did the principal landlord spend the majority (50 percent or more) of their work time in 2024?					
1207	1	<input type="checkbox"/> Farm or ranch work				
	2	<input type="checkbox"/> Work other than farming/ranching				
	3	<input type="checkbox"/> Does not work currently				
7.	Does the principal landlord now consider themselves to be retired from farming/ranching?					
1259	1	<input type="checkbox"/> Yes	3	<input type="checkbox"/> No	4	<input type="checkbox"/> Never farmed

- This section seeks to provide demographics and context to how important their rented land is to the respondent's overall financial picture.



United States Department of Agriculture
National Agricultural Statistics Service



SECTION 10: LANDOWNER INFORMATION

PAGE 11-12

8. What percent of the rental income (whether profit or loss) is the principal landlord and their household entitled to receive from the total owned acres rented out in THIS STATE in 2024? 3738	None <input type="checkbox"/>	Percent	
The following items just refer to the principal landlord and their household, not the total owned acres rented out in THIS STATE in 2024.			
9. How many persons lived in the principal landlord's household on December 31, 2024? INCLUDE the landlord, their spouse, their children, and others living in their household 1227	None <input type="checkbox"/>	Number	
10. How much total household income did the principal landlord and their household receive in 2024 from:		Dollars	
a. Wages and salaries? EXCLUDE income from renting out land in 2024. 0952	<input type="checkbox"/>	\$.00
b. Other income? INCLUDE income from operating another business, private pensions or public sources, and dividends and interests. EXCLUDE income from renting out land in THIS STATE in 2024. 0993	<input type="checkbox"/>	\$.00
11. What was the value of all household assets owned by the principal landlord and their household on December 31, 2024? EXCLUDE assets associated with the total owned acres rented out in THIS STATE in 2024. 7163	<input type="checkbox"/>	Dollars	\$.00
12. What was the value of all debt held by the principal landlord and their household on December 31, 2024? EXCLUDE debt associated with the total owned acres rented out in THIS STATE in 2024. 7164	<input type="checkbox"/>	Dollars	\$.00

- This section seeks to provide demographics and context to how important their rented land is to the respondent's overall financial picture.
- Questions 9-12, 14, and 15 generally refer to out-of-state and/or off-farm income, assets, and debt.



United States Department of Agriculture
National Agricultural Statistics Service



SECTION 10: LANDOWNER INFORMATION

PAGE 11-12

SECTION 10 LANDOWNER INFORMATION – *Continued*

13. What percentage of the principal landlord's total income was from the sale of agricultural products and/or rental income from the **total owned acres rented out** in **THIS STATE** in 2024? (Check only one)

3737

1 ☐ Less than 25%

2 ☐ 25% to 49%

3 ☐ 50% to 74%

4 ☐ 75% or more

14. In 2024, did the principal landlord have any business activities or interests other than that of an agricultural landlord? (e.g., own or manage a non-farm business or operate another farm or ranch.)

3730

1 ☐ Yes - Continue 3 ☐ No - Go to Section 11

15. Did the principal landlord engage in any of the following business activities in 2024? (Check all that apply)

3731 ☐ Manufacturing or distribution of farm supplies

3732 ☐ Processing of agricultural commodities on behalf of a farm or ranch

3733 ☐ Direct market, wholesale, or retail sales of agricultural commodities

3734 ☐ Real estate, finance, banking, investing, or life insurance

3735 ☐ Nonagricultural manufacturing or processing

- This section seeks to provide demographics and context to how important their rented land is to the respondent's overall financial picture.
- Questions 9-12, 14, and 15 generally refer to out-of-state and/or off-farm income, assets, and debt.
- **Don't forget the last page.**



United States Department of Agriculture
National Agricultural Statistics Service



SECTION 11: CONCLUSION

- Please thank the respondent for their time and willingness to respond-positively acknowledge the potentially intrusive nature of the questions.

SECTION 11 **CONCLUSION**

1. **Survey Results:** To receive the complete results of this survey on the release date, go to:
https://www.nass.usda.gov/Surveys/Guide_to_NASS_Surveys/
To have a brief summary emailed to you at a later date, please enter your email address:
1095

2. In case we have questions, please provide your contact information.

Respondent Name
9912

Respondent Phone
9911 - - 9958 ☐ Check if cell phone

Date Completed (MM-DD-YY):
9910

Thank You for Your Participation!



TIMELINES

PROJECT CODE = 682

- Initial Mail date: January 3, 2025
- Field Enumeration Begins: March 20, 2025
- CAPI Closes: April 24, 2025



United States Department of Agriculture
National Agricultural Statistics Service

